

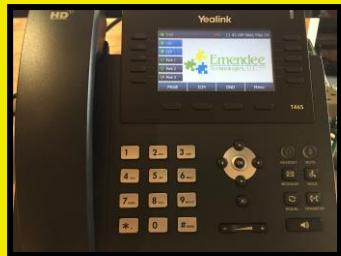
Emendee CONNECTION

ENERGY & TELECOMMUNICATIONS SOLUTIONS

Q3 2017

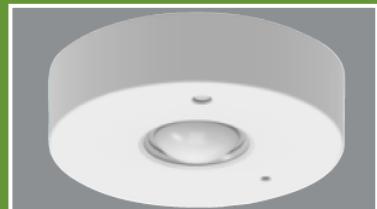
We Are “Eating Our Own Dog-Food”!

We believe in using the products and services that we sell. Back in 2011, we installed 36 solar panels on our roof. This investment, which will be paid off later this year, supplied 99% of our electricity needs for 2016. The lighting was upgraded to LED's and the new furnace is 96% efficient. We also drive a Honda Accord Hybrid, averaging over 45 MPG!



We have proposed, sold & installed a number of hosted phone systems over the years, so it made perfect sense to change our own service to a hosted platform. The paperwork was simple, the cutover happened a few weeks later in a matter of minutes, the new phone service is crystal clear, and there are bells & whistles like voicemail to email, find me-follow me... all for a lower cost per month than the old service!

Wireless Lighting Control Incentives



The first generation of sensors only turned lights on or off (even if you were still in the room!). The next generation didn't just "look" for activity; they "listened" for sounds. Today's sensors are much more advanced, offering a number of benefits:

- **Daylight Harvesting:** Turns off lights when there's enough natural/ambient light
- **Dimming Capabilities:** Saves energy by dimming lights at the appropriate times
- **Accessibility:** Easily make adjustments from your smartphone, desktop or tablet

Incentives up to 55% of the installed cost are now available through Eversource!



✉ (Email) Dave@EmendeeTech.com

✉ (Toll Free Fax) 866 936-1707

☎ (Phone) 860 426-1755

Client Corner

Sequel Medical

Since 1994, Sequel Medical has been providing a full range of engineering & manufacturing services to medical device and life science companies. In 2015, they outgrew their space in Waterbury, and moved to Wolcott.

Since then, Emendee Tech has provided a full range of utility solutions, including a new phone system, a new telecom network, electricity supply savings, and most recently, an energy upgrade to LED's.

Kyung Ja Goulet, the CFO, who is very pleased with the results and cost savings, stated that she "truly recommends working with Emendee Tech on ways to save money while making improvements to your business!"

